

Danya Steel, BA

Ontario



A consultative Recruitment Specialist who delivers value and results for businesses across all verticals. Her clients appreciate personalized attention, an innovative approach and made-to-measure solutions.

By cultivating in-depth, long-term relationships with her clients, Danya wields an uncanny ability to absorb an organization's corporate culture, balancing fit with function for every recruitment engagement. While she has managed assignments for a wide variety of roles, her passion and primary focus is sourcing, assessing and successfully onboarding Sales, Sales Support and Human Resources Professionals.

BUSINESS EXPERIENCE

Danya's background spans 10 years of developing customized recruitment solutions for myriad organizations across Canada and the US. She has worked with clients across all industries, helping them source, attract, assess, and hire top talent. She also collaborated with HR practitioners, Hiring Managers and other senior executives to create effective training plans that ensure a smooth onboarding transition for all parties.

Having excelled in a Business Development role herself for many years – with multiple President's Club and Top Achiever awards to back up that claim – Danya understands intuitively the vital characteristics that predict success in sales. She expertly identifies and assesses a candidate's technical skills along with their mettle to thrive in a highly competitive, quota-driven environment.

PROFESSIONAL EXPERTISE AND SERVICES

Sales Professional Recruitment
Human Resource Professional Recruitment
Sourcing, Onboarding and Retention Strategy
Compensation & Incentive Plan Development

EDUCATION & CERTIFICATIONS

Bachelor of Arts in Political Science, University of Windsor